

## Internship - Sales

### Descrição da função

- Assist in identifying potential clients and generating leads through research and outreach.
- Support the sales team in preparing presentations, proposals, and sales materials.
- Participate in client meetings and calls to understand customer needs and present solutions.
- Maintain and update CRM systems with accurate client information and sales activities.
- Conduct market analysis to identify trends, competitors, and opportunities.
- Help organize and attend promotional events or trade shows.
- Collaborate with cross-functional teams including marketing and customer service.



Identificação da vaga  
**REF9477F**

Local  
**Prai**

Pessoa jurídica  
**AUMOVIO Components Malaysia  
Sdn. Bhd.**

### Requisitos

- Currently pursuing a degree in Business, Marketing, Communications, or a related field.
- Strong communication and interpersonal skills.
- Proactive attitude with a willingness to learn and take initiative.
- Basic understanding of sales principles and customer service practices.
- Proficiency in Microsoft Office (Word, Excel, PowerPoint); familiarity with CRM tools is a plus.
- Ability to work independently and as part of a team.

### O que oferecemos

Ready to take your career to the next level? The future of mobility isn't just anyone's job. Make it yours! **Join AUMOVIO. Own What's Next.**

### Quem somos

Since its spin-off in September 2025 AUMOVIO continues the business of the former Continental group sector Automotive as an independent company. The technology and electronics company offers a wide-ranging portfolio that makes mobility safe, exciting, connected, and autonomous. This includes sensor solutions, displays, braking and comfort systems as well as comprehensive expertise in software, architecture platforms, and assistance systems for software-defined vehicles. In the fiscal year 2024 the business areas, which now belong to AUMOVIO, generated sales of 19.6 billion Euro. The company is headquartered in Frankfurt, Germany and has about 87.000 employees in more than 100 locations worldwide.