

Estágio em Vendas

หน้าที่ความรับผิดชอบในงานของคุณ

- Atuação no time de vendas de serviços digitais (soluções conectadas ao tacógrafo/rastreamento e telemetria/rede técnica);
- Suportar no processo de venda ponta a ponta (desde a negociação com os clientes e distribuidores até o faturamento);
- Acompanhar reuniões de follow-up com os clientes e distribuidores;
- Auxiliar em cadastros de cliente e acompanhamento de limite de crédito junto ao time financeiro;
- Acompanhar reuniões internas de reporte de resultados e vendas;
- Apoio nas atividades junto ao time de vendas e garantir as entregas no prazo e escopo definidos.

โปรไฟล์ของคุณ

- Cursando Ensino Superior em Engenharia Elétrica, Engenharia Mecânica, Engenharia Mecatrônica, Engenharia de Produção ou Engenharia de Controle e Automação;
- Pacote Office Intermediário;
- Inglês intermediário.

Requisitos (Não obrigatórios)

- Conhecimento básico em Power BI;
- Conhecimento básico ou experiência anterior em vendas.

ข้อเสนอของเรา

Pronto para levar sua carreira para o próximo nível? O futuro da mobilidade não é um trabalho qualquer. Faça dele o seu! **Junte-se à AUMOVIO. Own What's Next.**

เกี่ยวกับเรา

Since its spin-off in September 2025 AUMOVIO continues the business of the former Continental group sector Automotive as an independent company. The technology and electronics company offers a wide-ranging portfolio that makes mobility safe, exciting, connected, and autonomous. This includes sensor solutions, displays, braking and comfort systems as well as comprehensive expertise in software, architecture platforms, and assistance systems for software-defined vehicles. In the fiscal year 2024 the business areas, which now belong to AUMOVIO, generated sales of 19.6 billion Euro. The company is headquartered in Frankfurt, Germany and has about 87.000 employees in more than 100 locations worldwide.



รหัสตำแหน่งงาน

REF9200C

สาขางาน

งานการตลาดและการขาย

ที่ตั้ง

Guarulhos

นิติบุคคล

AUMOVIO Brazil Industry Ltda.