

## Advance Purchasing

### Vos activités

- Achieves best market conditions Actively influences the sourcing process through
  - Early supplier involvement
  - Supplier selection
  - Support on technical review with selected suppliers & internal functions
  - Sourcing decision
  - Bundles the whole demand of Continental Automotive for own category
  - Contribute the purchasing strategy to company product strategy full Continuous Cost reduction- Supports re-design in cost reduction programs
  - Drives improvement programs with suppliers / internal functions full Data maintenance - Ensures in time implementation of correct data in the respective IT-systems. Responsible for monthly controlling and correction of local data and target achievement.
  - Monitoring all the sourcing data in system and close on time. Share Material and Supplier strategy - Supports development of material and supplier strategy
    - Conducts market analysis
    - Drive the strategy definition process with cross-functional partners
    - Ensures that Continentals requirements are reflected in the strategy
      - Documents and implements the strategy in all BUs worldwide
  - Supports GCM with BASE evaluation and creation of the strategic SCF support Negotiation- Drives annual negotiations to constantly improve the cost situation of Continental Automotive in case of escalation
  - Negotiates with suppliers
  - Apply negotiation concepts (like Advanced negociation concept) to active support & execute bundling within the respective Category
  - Negotiates non conformance cost with suppliers support



Référence  
**REF8835Q**

Site  
**Jia Ding Qu**

Niveau de leadership  
**Leading Self**

Unité légale  
**AUMOVIO Autonomous Mobility Co., Ltd.**

### Votre profil

Education / Certification: University degree in Technical studies or relevant professional experience

Professional Experience:  
(Variety of Functions, Variety of Business, General Management Experience)

- Several years of experience in different purchasing functions

Leadership Experience

- Experience in working in international matrix organizations

## Intercultural / International Experience:

- Capability to negotiate and operate with different cultures
- Experience in working with international teams on Purchasing issues
- Understanding for different foreign cultures (NAFTA/ Asia, several Europe cultures)

## Notre offre

Ready to take your career to the next level? The future of mobility isn't just anyone's job. Make it yours! **Join AUMOVIO. Own What's Next.**

## A propos de nous

Since its spin-off in September 2025 AUMOVIO continues the business of the former Continental group sector Automotive as an independent company. The technology and electronics company offers a wide-ranging portfolio that makes mobility safe, exciting, connected, and autonomous. This includes sensor solutions, displays, braking and comfort systems as well as comprehensive expertise in software, architecture platforms, and assistance systems for software-defined vehicles. In the fiscal year 2024 the business areas, which now belong to AUMOVIO, generated sales of 19.6 billion Euro. The company is headquartered in Frankfurt, Germany and has about 87.000 employees in more than 100 locations worldwide.