

ANS_PL2_Solution Manager (TPL) for Telematics Product

Your tasks

This role has mainly two scopes

1. Project execution for application project
2. Quote for new business acquisition

Balance between the above mentioned two scopes will be considered per project/business situation.

Project execution for application project:

Responsible for successful execution of tasks of product design and test assigned to the local team within the scope of the functional, design quality, time and cost objectives as agreed with the global Technical Project Leader.

- Support (Global) TPL
 - for project coordination according to Project Management handbook
 - for maintaining detailed technical project plans
 - for the definition of technical concepts
 - for technical quotations by estimating local R&D efforts
 - for monitoring and controlling engineering budget, development milestones, deliverables and resources
 - for technical risk assessments and implement lessons learned/best practices
- Collect, negotiate and maintain technical customer requirements together with the Requirement Engineer and (global) TPL.
- Input customer milestones and expectations to (global) TPL.
- Monitor project planning and execution.
- Communicate and support customer expectations for scope, time, quality and customer satisfaction on R&D.
- Support project status reporting with Global TPL and Project Manager
- Support technical interface towards customers for all engineering.

Quote for new business acquisition:

- Collect, negotiate and maintain technical customer requirements together with the Requirement Engineer and (global) TPL.
- Input customer milestones and expectations to (global) TPL.
- Monitor project planning and execution.
- Communicate and support customer expectations for scope, time, quality and customer satisfaction on R&D.
- Support project status reporting with Global TPL and Project Manager
- Support technical interface towards customers for all engineering.

Your profile

3 years or more working experiences with Telematics products
(Preferred)



Job ID
REF84534J

Location
Yokohama

Leadership level
Leading Self

Job flexibility
Onsite Job

Legal Entity
AUMOVIO Japan K.K.

3 years or more business acquisition experiences in Automotive industry
(Preferred)

Engineering background (Mandatory)

Fluent Japanese language (Mandatory)

Fluent English language (Mandatory)

Our offer

Ready to take your career to the next level? The future of mobility isn't just anyone's job. Make it yours! **Join AUMOVIO. Own What's Next.**

About us

Since its spin-off in September 2025 AUMOVIO continues the business of the former Continental group sector Automotive as an independent company. The technology and electronics company offers a wide-ranging portfolio that makes mobility safe, exciting, connected, and autonomous. This includes sensor solutions, displays, braking and comfort systems as well as comprehensive expertise in software, architecture platforms, and assistance systems for software-defined vehicles. In the fiscal year 2024 the business areas, which now belong to AUMOVIO, generated sales of 19.6 billion Euro. The company is headquartered in Frankfurt, Germany and has about 87.000 employees in more than 100 locations worldwide.