

## Sales Manager in Passive Safety and Sensorics | AUMOVIO Korea

### 담당 업무

#### Sales Manager in Safety and Motions, Passive Safety and Sensorics | AUMOVIO Korea

- Active participation or input for customer strategy establishment (update) and its execution
- High focus on Customer Center & Segment P&L (Profit & Loss)
- CSM(Customer Sales Manager) of Customer Sales Team HMG
- Ensure good performance of Sales key KPIs (Revenue, New business acquisition, Price management, R&D cost reimbursement etc.)
- Lead key acquisition activities successfully (Pre-RFQ/ RFQ(Request of Quotation)
- Proactive communication with internal / external stakeholders for better business outcomes
- Manage customer intimacy in positive way
- Advise and manage enlarged Sales Team

### 지원자 프로필

- Bachelor's degree
- 5-15 year working experience in automotive
- Excellent English in speaking and writing
- Good communication and negotiation skills

### 처우 조건

#### • Application Introductions

- Please kindly submit your Resume as an Application Form.
- Application Form Download Link  
: <https://c.smartrecruiters.com/sr-company-attachments-prod-aws-dc/5/681b2d3485c3bb61ebb8f208/1f266274-213e-474a-a4f9-4cf60e63fa50?r=s3-eu-central-1>

#### • Additional Information

- Application of this position will be valid until hiring completion.
- Notification of application results will be provided upon completion of the recruitment process.

Ready to take your career to the next level? The future of mobility isn't just anyone's job. Make it yours! **Join AUMOVIO. Own What's Next.**

### 기업 소개

Since its spin-off in September 2025 AUMOVIO continues the business of the former Continental group sector Automotive as an independent company. The technology and electronics company offers a wide-



직무-아이디

**REF8231Q**

지사

**Seongnam-si**

리더십 레벨

**Leading Self**

법률 고지

**AUMOVIO Korea Ltd.**

ranging portfolio that makes mobility safe, exciting, connected, and autonomous. This includes sensor solutions, displays, braking and comfort systems as well as comprehensive expertise in software, architecture platforms, and assistance systems for software-defined vehicles. In the fiscal year 2024 the business areas, which now belong to AUMOVIO, generated sales of 19.6 billion Euro. The company is headquartered in Frankfurt, Germany and has about 86.000 employees in more than 100 locations worldwide.