Category Purchaser – PCB (Printed Circuit Board)

Jūsų užduotys

The Category Purchaser – PCB supports the development and implementation of regional category strategies, supplier management, and commercial negotiations to achieve competitive market conditions, cost optimization, and supply security for AUMOVIO Automotive.

The position is responsible for managing PCB suppliers across Asia and ensuring alignment with global category strategies through close collaboration with internal stakeholders and international purchasing teams.

3. Main Tasks and Responsibilities

3.1 Category Strategy and Strategic Sourcing

Support the development and implementation of regional and global PCB category strategies in cooperation with the Corporate Category Manager.
Identify, evaluate, and qualify potential suppliers, primarily in Asia, considering cost, quality, technology, capacity, and supply chain risks.
Develop sourcing strategies and supplier portfolios to improve competitiveness and ensure supply continuity.
Actively participate in sourcing decisions during product development and project phases.

3.2 Commercial Negotiation and Cost Optimization

Lead commercial negotiations with assigned PCB suppliers to achieve the best market conditions.
Negotiate prices, annual price adjustments, payment terms, and other commercial conditions.
Drive annual cost reduction initiatives and challenge supplier price increase requests through market and cost analysis.

Identify cost optimization opportunities through strategic sourcing, supplier competition, and design-to-cost initiatives.
Finalize supplier contracts in accordance with internal approval and signature authority rules.

3.3 Supplier Management and Development

Manage and develop PCB suppliers to ensure competitive performance in cost, quality, delivery, and capacity.
Monitor supplier performance and drive continuous improvement initiatives.
Identify and mitigate supply chain risks, including capacity constraints, raw material shortages, financial instability, and sub-supplier dependencies.
Support supplier qualification, development, and problem-solving

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activities in collaboration with Engineering, Quality, and Supply Chain Management.

3.4 Purchasing Operations and Communication

Maintain accurate purchasing data and documentation in SAP and other relevant systems.
Ensure effective information exchange with suppliers to support capacity planning and material availability.
Collaborate with regional and global purchasing teams and cross-functional stakeholders to implement sourcing strategies and achieve business targets.
Provide transparent and timely communication on negotiations, market developments, supplier performance, and supply risks.

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4. Qualifications and Requirements

4.1 Education and Experience

Bachelor's degree or above in Engineering or a related technical discipline.
Approximately 2–3 years of experience in purchasing, strategic sourcing, supplier management, or project management.
Automotive industry experience is preferred; relevant experience in electronics or PCB manufacturing is also an advantage.
Experience in supplier development, commercial negotiations, or quality management is a plus.

4.2 Technical and Professional Skills

Good technical understanding of PCB products, manufacturing processes, and materials.
Strong commercial, analytical, negotiation, and problem-solving skills.
Knowledge of automotive quality standards and project management processes.
Basic knowledge of SAP R/3 and proficiency in Microsoft Office.
Excellent English communication skills, both written and spoken.

4.3 Personal Competencies

Strong communication and negotiation skills, with the ability to work across different cultures.
Proactive, results-oriented, and commercially minded.
Strong stakeholder management and relationship-building capabilities.
Flexible, collaborative, and willing to travel within Asia and internationally as required.
Ability to develop and maintain a strong network within the Asian PCB supply market.

Mes siūlome

Ready to take your career to the next level? The future of mobility isn't just anyone's job. Make it yours! **Join AUMOVIO. Own What's Next.**

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Since its spin-off in September 2025 AUMOVIO continues the business of the former Continental group sector Automotive as an independent company. The technology and electronics company offers a wide-ranging portfolio that makes mobility safe, exciting, connected, and autonomous. This includes sensor solutions, displays, braking and comfort systems as well as comprehensive expertise in software, architecture platforms, and assistance systems for software-defined vehicles. In the fiscal year 2024 the business areas, which now belong to AUMOVIO, generated sales of 19.6 billion Euro. The company is headquartered in Frankfurt, Germany and has about 87.000 employees in more than 100 locations worldwide.