Sales Analyst

หน้าที่ความรับผิดชอบในงานของคุณ

Participate in price negotiations for the products in your portfolio, based on market studies related to exchange rates, inflation, car sales volumes, and internal alignment between Engineering, Controllership, and BA departments, aiming for a negotiation that meets customer expectations and ensures the profit margins expected by the Company.

Analyze and control customer purchase orders by checking specific spreadsheets for material descriptions, quantities, prices, and other details, to ensure accuracy in line with the agreement made with the Company.

Take part in monitoring billing and sales results through system-generated reports, collecting data for control purposes and future commercial negotiations.

Support in defining future sales volumes based on surveys conducted with the automotive market and customer needs.

Control sales invoices with overdue payments (accounts receivable management) and with pending debts, coordinating with the Finance department to monitor daily transactions and clear resolved pending items.

Carry out related activities.

โปรไฟล์ของคุณ

Bachelor's degree

Advanced English

ข้อเสนอของเรา

Pronto para levar sua carreira para o próximo nível? O futuro da mobilidade não é um trabalho qualquer. Faça dele o seu! **Junte-se à AUMOVIO. Own What's Next.**

เกี่ยวกับเรา

Desde a sua separação em setembro de 2025, a AUMOVIO dá continuidade aos negócios do antigo setor Automotivo do grupo Continental como uma empresa independente. A empresa de tecnologia e eletrônica oferece um amplo portfólio que torna a mobilidade segura,

รหัสตำแหน่งงาน

REF81901Q

สาขางาน

งานธุรการและการให้ความช่วยเหลือ

ที่ตั้ง

Itapevi

ระดับความเป็นผู้นำ

Leading Self

นิติบุคคล

AUMOVIO Automotive Spare Parts Industry And Trade Ltda.

emocionante, conectada e autônoma. Isso inclui soluções de sensores, displays, sistemas de frenagem e conforto, bem como ampla expertise em software, plataformas de arquitetura e sistemas de assistência para veículos definidos por software. No ano fiscal de 2024, as áreas de negócios que agora pertencem à AUMOVIO geraram vendas de 19,6 bilhões de euros. A empresa está sediada em Frankfurt, Alemanha, e tem cerca de 87.000 funcionários em mais de 100 locais em todo o mundo.