

# Head of Procurement & Supplier Quality Management (SQM) China

## Vos activités

### Key Objectives of the Position:

- Leading the Procurement & Supplier Quality Mgmt Organization in China
- Defining the supply strategy and negotiating with suppliers to achieve best market conditions
- Develop/expand China Strategic Supplier List
- Make the China PUR/SQM processes and setup of increasing importance for global PUR/SQM

### Main Tasks:

#### Leadership

- Functionally and/or disciplinary all Procurement and Supplier Quality leadership in China.
- Coaches and develops the teams and employees.

#### Material Sourcing

- Initiate and control keeping PCIS targets for each project through effective sourcing decisions, by exploring competition and usage of advanced negotiation techniques

#### Operational/Escalation Management

- Support escalation of major supplier quality problems, supply interruptions and supplier commercial issues.

#### Supplier Diversity

- Support the achievement of customer Supplier Diversity objectives by finding and sourcing qualified diversity suppliers (priority: best quality and most cost competitive solution).

#### In the market for the market

- Develop and drive Best Cost Locations objectives across production sites by identifying and leveraging local sources and global suppliers to optimize material costs, logistics, quality, responsiveness, and currency management through total landed cost analysis.

#### Technological Balance / Supplier Panel Management

- Initiate early supplier involvement and actively manage supplier reduction to achieve competitive technical solutions and price negotiations, while monitoring procurement and quality targets and



Référence  
**REF7735L**

Site  
**Shanghai**

Niveau de leadership  
**Leading Leaders**

Unité légale  
**AUMOVIO Holding China Co.,  
Ltd.**

supporting company requirements in supplier markets.

### **Procurement Strategy/ Pooling of Demand**

- Ensure the Procurement and Supplier Quality strategy and targets reflect the requirements of in China/Region and the respective BAs
- Initiate and control pooling of demand on material and supplier level to achieve maximum synergies out of material for

### **Supplier Quality Management**

- In line with Global Quality understanding "Quality First", strive and drive Zero Defect requirement to the supplier base - Implement Zero Defect Culture within the SQM organization on regional level

## **Votre profil**

### **Knowledge**

- Expert Knowledge in Procurement Management (including policies, systems and processes)
- Advanced Knowledge in Procurement Processes and Product Life Cycle (PLC)
- Advanced knowledge in risk management
- Advanced knowledge in Management skills, tools and techniques (Balanced Scorecard, Benchmarking, etc.)
- Advanced knowledge in Human relations skills (team skills, conflict management, open-mindedness, networking)
- Advanced knowledge in Communication skills, including Presentation and Negotiation techniques
- Advanced knowledge in Problem solving and decision-making tools and techniques
- Advanced knowledge in Project management skills, tools and techniques

### **Notre offre**

Ready to take your career to the next level? The future of mobility isn't just anyone's job. Make it yours! **Join AUMOVIO. Own What's Next.**

### **A propos de nous**

Since its spin-off in September 2025 AUMOVIO continues the business of the former Continental group sector Automotive as an independent company. The technology and electronics company offers a wide-ranging portfolio that makes mobility safe, exciting, connected, and autonomous. This includes sensor solutions, displays, braking and comfort systems as well as comprehensive expertise in software, architecture platforms, and assistance systems for software-defined vehicles. In the fiscal year 2024 the business areas, which now belong to AUMOVIO, generated sales of 19.6 billion Euro. The company is headquartered in Frankfurt, Germany and has about 87.000 employees in more than 100 locations worldwide.