

# Mandatory Internship - International Sales, Commercial & Special Vehicles - REF7418Q

## 工作职责

For the Marketing and Sales department at the Villingen-Schwenningen site, we are looking for a student (m/f/d) for a **mandatory internship of 6 months**, starting in **early September 2026** for the winter semester.

A combination of a voluntary and a mandatory internship is possible.  
The mandatory portion must be at least **12 weeks**.  
The position is mainly **on-site in Villingen-Schwenningen**. Remote work is possible upon agreement.

Join us, become part of **Aumovio**, and benefit from our **Villingen Internship Program (VIP)**.

Do you want to do more than just make presentations look good? Do you want to make a real impact in international sales? With us, you'll work hands-on on projects related to Commercial & Special Vehicles, delve into new business areas, and learn how sales decisions really work.

Your Mission (what you'll do with us):

- Contributing to and independently managing (partial) projects in the area of International Sales - Commercial & Special Vehicles
- Market Intelligence: Trend scouting, competitor and customer analysis, and evaluation of new business areas
- Competitive/Product Monitoring: Developing comparison models (products, prices, specs, TCO), including feature comparisons and deriving actionable recommendations
- Supporting Management Presentations: Storyline, visualization, data snippets - from concept to decision-making document
- Administrative/Organizational & Conceptual Support: Data maintenance, appointment/meeting preparation, documentation, playbooks & templates, KPI dashboards
- Price & offer comparisons, support with tenders (RFP/RFQ)

## 职位要求

- Students in the fields of Economics, Industrial Engineering, Business Administration, or similar degree program
- Confident use of common MS Office applications, especially MS Excel (VBA knowledge is an advantage)
- Initial experience with SAP is beneficial
- Fluent German language skills (spoken and written) are essential for team meetings and communication with production
- Very good English language skills (spoken and written) for international corporate communication
- Quick comprehension and strong analytical skills



职位号码  
**REF7418Q**

工作职能  
市场营销与销售

所在地  
**Villingen-Schwenningen**

招聘专员  
**Nadia-Victoriana Ciorba**

法律实体名称  
**AUMOVIO Germany GmbH**

- Independent working style and initiative
- Strong communication and teamwork skills

Please remember to upload your current certificate of enrollment, your most recent transcript of records, and an excerpt from your current study regulations regarding the completion of a mandatory internship, as these documents are required to process your application. If applicable, please also submit your valid residence permit as well as your work permit including the supplementary sheet.

Applications from persons with severe disabilities are welcome.

我们可以提供

### **Additional information**

#### **What We Offer**

- An exciting and varied range of tasks in a motivated team with flat hierarchies.
- The opportunity to apply theoretical knowledge in practice, with a strong focus on taking initiative and responsibility.
- An open working atmosphere: with a hands on mentality, you become a valuable member of the team.

In addition, you can look forward to the following benefits:

- Villingen Internship Program (VIP): Special events and team activities for students (m/f/d)
- Performance-based internship compensation for your contribution
- A modern work environment aligned with New Work principles
- Flexible working hours
- Hybrid work options (occasional remote work possible)
- Access to a wide range of discounts and perks through our corporate benefits and local partners
- Health courses and sports activities

Do you feel addressed and want to become part of our team? Then apply now – we look forward to hearing from you!

Diversity, inclusion, and belonging are important to us and make our company strong and successful. We provide equal opportunities – regardless of age, gender, nationality, cultural background, disability, religion, belief, or sexual orientation.

Ready to get started with us? Apply now and kick off your journey!

Ready to take your career to the next level? The future of mobility isn't just anyone's job. Make it yours! **Join AUMOVIO. Own What's Next.**

关于我们

AUMOVIO has been operating as an independent company since the

spin off in September 2025, continuing the business of the former Continental Automotive division. The technology and electronics company offers a broad portfolio for safe, exciting, connected and autonomous mobility. This includes sensor solutions, displays, braking and comfort systems, as well as extensive expertise in software, architecture platforms, and assistance systems for software defined vehicles.

The business units that now belong to AUMOVIO generated sales of 19.6 billion euros in fiscal year 2024. The company is headquartered in Frankfurt am Main. With more than 100 locations worldwide, AUMOVIO employs around 87,000 people.