

Outsourced Semiconductor Assembly and Test (OSAT) Account Manager

담당 업무

OSAT Account Manager (m/f/d)

Advanced Electronics & Semiconductor Solutions (AESS) - AUMOVIO

Role Purpose

The **OSAT Account Manager** is responsible for the **end to end operational management of OSAT partners** for assembly and test activities.

The role ensures **stable execution, delivery reliability, quality performance, and capacity availability** across all assigned AESS semiconductor programs.

The OSAT Account Manager acts as the **single operational interface** to OSATs, while **commercial negotiations and contracting are led by Purchasing**.

This position owns **purchase order execution, supplier performance steering, and cross functional alignment** to secure smooth backend operations.

Key Responsibilities

1. OSAT Operational Account Ownership

- Own the **day to day operational relationship** with assigned OSAT partners.
- Act as the **primary interface** for execution, delivery, capacity, and issue resolution.
- Coordinate OSAT activities across multiple programs, packages, and sites.
- Lead **regular operational reviews** focusing on delivery, yield, quality, and risks.

2. Purchase Order & Demand Execution

- Create, manage, and release **purchase orders (POs)** in alignment with demand forecasts and program needs.
- Ensure PO correctness regarding **volumes, dates, sites, and part numbers**.
- Monitor PO fulfillment, backlog, and shipment status.
- Coordinate changes to POs (schedule, volume, site) in alignment with Program Management and Supply Chain.

3. Delivery, Capacity & Ramp Up Management

- Ensure **on time delivery** and sufficient OSAT capacity for prototypes, ramps, and volume production.
- Coordinate **capacity planning, ramp ups, and peak volume scenarios**.



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AUMOVIO Singapore Pte. Ltd.

- Identify potential **capacity bottlenecks** early and initiate mitigation actions.
- Support **site transfers, dual sourcing, and contingency plans** where required.

4. Supplier Performance & KPI Steering

- Monitor and steer OSAT **operational KPIs**, e.g.:
 - On time delivery (OTD)
 - Yield and scrap
 - Cycle time and turnaround time
 - Test stability and fallout trends
- Drive corrective actions together with OSAT operations and engineering teams.
- Escalate performance issues internally and externally in a structured manner.

5. Quality & Change Interface

- Work closely with **Supplier Quality Management (SQM)** on audits, qualifications, deviations, and 8D activities.
- Ensure proper execution of **change management** (process, material, site changes).
- Support automotive and industrial compliance requirements (e.g. IATF 16949, AEC Q, customer specific standards).

6. Cross Functional Coordination

- Interface closely with **Program Managers (PM), Technical Project Managers (TPM), Operations, Logistics, and Quality**.
- Support package and test decisions from an **execution, risk, and capacity perspective**.
- Ensure alignment between **customer demand, internal planning, and OSAT execution**.

7. Interface to Purchasing

- Act as the **operational counterpart to Purchasing** for OSAT topics.
- Provide input for **price discussions, cost transparency, and supplier assessments** (without leading negotiations).
- Support implementation of negotiated agreements into **operational execution and PO processes**.

지원자 프로필

- Degree in **Engineering, Industrial Engineering, Supply Chain, or Business Administration**, or comparable.
- **5+ years experience** in semiconductor backend operations, OSAT management, or supplier operations.
- Solid understanding of **assembly & test processes**, automotive/industrial requirements, and production flows.
- Experience with **PO management and operational supplier control**.
- Experience in a **fabless semiconductor or automotive environment** is a strong advantage.

채우 조건

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기업 소개

Since its spin-off in September 2025 AUMOVIO continues the business of the former Continental group sector Automotive as an independent company. The technology and electronics company offers a wide-ranging portfolio that makes mobility safe, exciting, connected, and autonomous. This includes sensor solutions, displays, braking and comfort systems as well as comprehensive expertise in software, architecture platforms, and assistance systems for software-defined vehicles. In the fiscal year 2024 the business areas, which now belong to AUMOVIO, generated sales of 19.6 billion Euro. The company is headquartered in Frankfurt, Germany and has about 87.000 employees in more than 100 locations worldwide.