

TN_202511_032_Sales Manager

Responsabilități

Customer Management

Maintain customer relationship
Understand customer, e.g. strategy, requirement, special behavior...
Define customer strategy

Business Management

Plan volume and revenue in CDP, SPOT...
Manage revenue performance, and implement countermeasures in case revenue lower than planning
Manage AR overdue

Business Development:

Promote products to customer
Push for new business development

Cerințe

1. Bachelor's degree or above
2. Over 3 years experience as sales managing Chinese automotive OEM. Experience on commercial vehicle customers is a plus.
3. Strong sales mindset and sales knowledge like negotiation skills, customer orientation
4. Good knowledge of English language, fluent in spoken and written,

Oferta noastră

Ready to take your career to the next level? The future of mobility isn't just anyone's job. Make it yours! **Join AUMOVIO. Own What's Next.**

Despre noi

Since its spin-off in September 2025 AUMOVIO continues the business of the former Continental group sector Automotive as an independent company. The technology and electronics company offers a wide-ranging portfolio that makes mobility safe, exciting, connected, and autonomous. This includes sensor solutions, displays, braking and comfort systems as well as comprehensive expertise in software, architecture platforms, and assistance systems for software-defined vehicles.

AUMOVIO is a truly global automotive supplier, operating in over 50 countries across the world. Our international footprint is one of our greatest strengths - it connects us with customers, talent, and



ID poziție
REF5958E

Locatie
Yang Pu Qu

Nivelul de Leadership
Leading Self

Persoană juridică
Continental Holding China Co., Ltd.

innovation on a global scale.