

# **TN\_202511\_032\_Sales Manager**

## **Vos activités**

### **Customer Management**

Maintain customer relationship

Understand customer, e.g. strategy, requirement, special behavior...

Define customer strategy



### **Business Management**

Plan volume and revenue in CDP, SPOT...

Manage revenue performance, and implement countermeasures in case revenue lower than planning

Manage AR overdue

### **Business Development:**

Promote products to customer

Push for new business development

## **Votre profil**

1. Bachelor's degree or above
2. Over 3 years experience as sales managing Chinese automotive OEM. Experience on commercial vehicle customers is a plus.
3. Strong sales mindset and sales knowledge like negotiation skills, customer orientation
4. Good knowledge of English language, fluent in spoken and written,

## **Notre offre**

Ready to take your career to the next level? The future of mobility isn't just anyone's job. Make it yours! **Join AUMOVIO. Own What's Next.**

## **A propos de nous**

Since its spin-off in September 2025 AUMOVIO continues the business of the former Continental group sector Automotive as an independent company. The technology and electronics company offers a wide-ranging portfolio that makes mobility safe, exciting, connected, and autonomous. This includes sensor solutions, displays, braking and comfort systems as well as comprehensive expertise in software, architecture platforms, and assistance systems for software-defined vehicles.

AUMOVIO is a truly global automotive supplier, operating in over 50 countries across the world. Our international footprint is one of our greatest strengths - it connects us with customers, talent, and

Référence  
**REF5958E**

Site  
**Yang Pu Qu**

Niveau de leadership  
**Leading Self**

Unité légale  
**Continental Holding China Co., Ltd.**

innovation on a global scale.