

# **AM Sales Manager**

## Tus actividades

- 1. Lead quotation team to do New business acquisition, order intake
- 2. Define responsible customer/sales strategy and implementation
- 3. Responsible for commercial topics(price, delivery, sample, productivity, etc)
- 4. Sales planning at responsible customers.
- 5. Accountable receivable/ R&D reimbursement
- 6. Maintain good customer relationship

## Tu perfil

- 1. Bachelor or above degree, Master degree is preferable.
- 2. Engineering background is preferable, ADAS knowledge/experience is a plus.
- 3. Excellent English language skills is a must, German or Japanese is a plus.
- 4. Fast learner, good communication, open to new things.
- 5. Skillful in MS office
- 6. 5 years or more work experience in global leading supplier company.
- 7. With good understanding on Chinese OEM and good customer relationship

## Lo que ofrecemos

Ready to take your career to the next level? The future of mobility isn't just anyone's job. Make it yours! **Join AUMOVIO. Own What's Next.** 

#### Acerca de nosotros

Since its spin-off in September 2025 AUMOVIO continues the business of the former Continental group sector Automotive as an independent company. The technology and electronics company offers a wideranging portfolio that makes mobility safe, exciting, connected, and autonomous. This includes sensor solutions, displays, braking and comfort systems as well as comprehensive expertise in software, architecture platforms, and assistance systems for software-defined vehicles. In the fiscal year 2024 the business areas, which now belong to AUMOVIO, generated sales of 19.6 billion Euro. The company is headquartered in Frankfurt, Germany and has about 87.000 employees in more than 100 locations worldwide.



Job ID REF51800

Ubicación **Shanghai** 

Nivel de liderazgo **Leading Self** 

Unidad jurídica AUMOVIO Autonomous Mobility Co., Ltd.