

Sales Manager in Architecture and Networking Solutions | AUMOVIO Korea

あなたの仕事内容

Sales Manager in Architecture and Networking Solutions | AUMOVIO Korea

- Ensure good performance of Sales key KPIs (Revenue, New business acquisition, Price management, R&D cost reimbursement etc.)
- Active participation or input for customer strategy
- Establishment (update) and its execution
- Lead acquisition activities successfully (Pre-RFQ / RFQ)
- Smooth and timely Sales Planning (2-year short term / 10-year long term)
- Supply shortage management
- Proactive communication with internal / external
- Stakeholders for better business outcomes
- Manage customer intimacy in positive way

あなたのプロフィール

- Bachelor degree
- 10+ year experience in automotive
- 5+ year Sales Manager experience
- HMG related experience required as mandatory
- Excellent English in speaking and writing
- Passion to win spirit
- Good communication and negotiation skills
- Capability to analyze and solve problems

オファー

- Please kindly submit your Resume with Application Form.
- Application Form Download Link
: <https://c.smartrecruiters.com/sr-company-attachments-prod-aws-dc-5/681b2d3485c3bb61ebb8f208/41239c28-e933-47d9-825b-c7864808514c?r=s3-eu-central-1>

Ready to take your career to the next level? The future of mobility isn't just anyone's job. Make it yours! **Join AUMOVIO. Own What's Next.**

会社概要

Since its spin-off in September 2025 AUMOVIO continues the business of the former Continental group sector Automotive as an independent company. The technology and electronics company offers a wide-ranging portfolio that makes mobility safe, exciting, connected, and autonomous. This includes sensor solutions, displays, braking and comfort systems as well as comprehensive expertise in software,



ジョブID

REF5016W

勤務地

Seongnam-si

リーダーシップレベル

Leading Self

法的事項

AUMOVIO Korea Ltd.

architecture platforms, and assistance systems for software-defined vehicles. In the fiscal year 2024 the business areas, which now belong to AUMOVIO, generated sales of 19.6 billion Euro. The company is headquartered in Frankfurt, Germany and has about 86.000 employees in more than 100 locations worldwide.