

SAM (Sr.) Sales Manager

Descrição da função

1. Get new business from responsible customers
2. Maintain and develop solid customer relationship
3. AR tracking to avoid overdue
4. R&D reimbursement tracking
5. Prototype reimbursement tracking
6. Annual productivity negotiation
7. Claim related topics negotiation
8. VAVE negotiation
9. Business development at white spot customers
10. Customer demand planning
11. Business opportunities planning

Requisitos

1. Bachelor's degree or above.
2. 3+ years' experience in Automotive market.
3. Advanced customer experience is preferred.
4. Basic technical background (EBS,EAS,ACU,Sensors,etc).
5. Good knowledge of English language, fluent in spoken and written.

O que oferecemos

Ready to take your career to the next level? The future of mobility isn't just anyone's job. Make it yours! **Join AUMOVIO. Own What's Next.**

Quem somos

Since its spin-off in September 2025 AUMOVIO continues the business of the former Continental group sector Automotive as an independent company. The technology and electronics company offers a wide-ranging portfolio that makes mobility safe, exciting, connected, and autonomous. This includes sensor solutions, displays, braking and comfort systems as well as comprehensive expertise in software, architecture platforms, and assistance systems for software-defined



Identificação da vaga
REF4486U

Local
Shanghai

Nível de liderança
Leading Self

Modalidade de trabalho
Onsite Job

Pessoa jurídica
**AUMOVIO Automotive Systems
Co., Ltd.**

vehicles. In the fiscal year 2024 the business areas, which now belong to AUMOVIO, generated sales of 19.6 billion Euro. The company is headquartered in Frankfurt, Germany and has about 87.000 employees in more than 100 locations worldwide.