

NPL Manufacturing Quote Manager Hub Asia 亚太区新产品制造 报价（芜湖）

Your tasks

We are seeking a highly skilled New Product Launch Manufacturing Quote Manager for our HUB ASIA operations, based in Wu Hu Longshan, China. This pivotal role will be responsible for managing the quotation process for new product launches across our Asian manufacturing facilities, ensuring cost-effectiveness and efficiency in our production processes.

1. Lead the quotation process for new product launches in the Asian market, collaborating with cross-functional teams to gather accurate cost information
2. Analyze manufacturing costs, including materials, labor, and overhead, to develop competitive yet profitable quotations
3. Coordinate with engineering, procurement, and production teams to optimize manufacturing processes and reduce costs
4. Manage relationships with suppliers and negotiate pricing to ensure cost-effective sourcing of materials
5. Develop and maintain detailed cost models and financial projections for new product launches
6. Present quotations and financial analyses to senior management and clients
7. Monitor market trends and competitor pricing to maintain our competitive edge in the Asian manufacturing landscape
8. Implement and maintain systems for tracking and reporting on quotation activities and outcomes
9. Ensure compliance with company policies, local regulations, and industry standards in all quotation processes

Your profile

1. Bachelor's degree in Engineering, Business Administration, or a related field
2. Minimum of 5 years of experience in manufacturing or a related industry, with a focus on cost process and technology value stream analysis and quotation
3. Proven track record in managing new product launches in a manufacturing environment
4. Strong understanding of manufacturing processes, supply chain management, and cost drivers in the Asian market
5. Excellent analytical skills with proficiency in advanced Microsoft Excel and Powerpoint skills
6. Demonstrated ability to develop and analyze complex cost models with focus on Total cost for Manufacturing
7. Strong project management skills with attention to detail and ability to meet deadlines
8. Excellent communication and negotiation skills, with the ability to interact effectively with diverse stakeholders



Job ID
REF4026D

Location
Wuhu

Leadership level
Leading People

Job flexibility
Onsite Job

Legal Entity
AUMOVIO Automotive Wuhu Co., Ltd.

9. Fluency in English; proficiency in Mandarin or other Asian languages is a plus
10. Experience working in or with Asian manufacturing facilities
11. Knowledge of lean manufacturing principles and continuous improvement methodologies
12. Project Management Professional (PMP) certification is preferred
13. Willingness to travel within Asia as required for the role

Our offer

New Product Launch Manufacturing Quote Manager (NPL MQ) serves all acquisition projects in BA UX centrally. NPL MQ is first contact for Segments and Customer Center to coordinate within UX Operation to deliver an aligned and competitive input for quotation. Ensure usage of Standard Manufacturing concepts and agree on an efficient quotation strategy. If deviations are identified during DFM@Quote a close alignment with UX Operation nominated acquisition team is necessary to further improve the Manufacturing Concepts. A close alignment with Footprint and Strategy is needed to define the preferred Manufacturing footprint. The coordination, communication and systematic execution with the acquisition team is a priority. MQF (Manufacturing Quote & Footprint) network represents UX Operation to Segments and Plants during the acquisition phase. The mission is to collect and summarize all requirements and information and transfer them transparently in related documents of UX Operations deliverables in time.

Ready to take your career to the next level? The future of mobility isn't just anyone's job. Make it yours! **Join AUMOVIO. Own What's Next.**

About us

Since its spin-off in September 2025 AUMOVIO continues the business of the former Continental group sector Automotive as an independent company. The technology and electronics company offers a wide-ranging portfolio that makes mobility safe, exciting, connected, and autonomous. This includes sensor solutions, displays, braking and comfort systems as well as comprehensive expertise in software, architecture platforms, and assistance systems for software-defined vehicles. In the fiscal year 2024 the business areas, which now belong to AUMOVIO, generated sales of 19.6 billion Euro. The company is headquartered in Frankfurt, Germany and has about 87,000 employees in more than 100 locations worldwide.