

Account manager

Vos activités

The Account Manager for Customer Group Renault Stellantis is a critical role responsible for overseeing sales planning, volume planning, reporting, and analysis for Actuation and EPB products. This position demands a high level of professionalism and attention to detail.

1. Sales Planning: The incumbent will be entrusted with the comprehensive sales planning for OEM Stellantis/Renault, encompassing:
 - a. Customer Demand Planning (CDP)
 - b. Budget & Strategic Planning (AS-ONE)
 - c. Reporting
 - d. Strategic planning maintenance for awarded, expected, and potential projects over a 10-year horizon
 - e. Customer Demand Planning with a 36-month volume forecast
1. Volume Planning: This role requires meticulous attention to:
 - a. Updating CDP volume forecasts based on the most current customer information
 - b. Active participation in volume review meetings, ensuring regular alignment with plant and Sales departments
 - c. Thorough review of CDP system alerts
 - d. Maintaining the highest standards of data and planning quality, in accordance with Business Unit KPI systems
 - e. Conducting regular monthly alignments with Sales and KAM on Light Vehicle Production Volumes
1. Reporting & Analysis: The position demands rigorous analytical skills for:
 - a. Conducting in-depth analyses of deviations between CDP Volume (Forecast) and Strategic Planning / Budget / Customer Call-offs / Customer Forecast
 - b. Executing weekly Volume Prognosis Reporting, including comprehensive analysis and reporting of volume development
 - c. Providing high-quality Management Reporting on a monthly and yearly basis for Budget & Strategic Planning
 - d. Delivering expert support to Sales with various planning analyses,



Référence
REF3409I

Site
Zvolen

Niveau de leadership
Leading Self

Flexibilité du poste
Hybrid Job

Unité légale
**Continental Automotive Systems
Slovakia s.r.o.**

reports, and presentations as required, including historical data

1. Additional Responsibilities: The role also encompasses:

- a. Precise SAP System Maintenance
- b. Accurate Tooling Invoicing and Tracking
- c. Diligent monitoring of Customer Portals
- d. Efficient handling of Disputes
- e. Professional management of Prototype Handling

This position requires a commitment to excellence, strong attention to detail, and the ability to manage complex tasks with the utmost professionalism.

Salary starting at 1855€ depending on candidates' knowledge and experience.

Votre profil

The ideal candidate for this position must possess the following qualifications:

- Demonstrated proficiency in MS Office suite and SAP R/3, with particular emphasis on advanced Excel functionalities
- Exceptional analytical skills, with the ability to interpret complex data and provide insightful recommendations
- Proven experience working effectively in an international team environment, collaborating with colleagues across diverse locations including Germany, Asia, NAFTA, and South America
- Superior communication and interpersonal skills, essential for fostering productive relationships with internal and external stakeholders
- Demonstrated ability to work independently, managing multiple priorities and delivering results in a fast-paced environment
- Fluency in English, with excellent written and verbal communication skills
- Willingness and ability to travel to Germany as required for business purposes
- A strong commitment to continuous learning and professional development in the automotive industry

Notre offre

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A propos de nous

Since its spin-off in September 2025 AUMOVIO continues the business of the former Continental group sector Automotive as an independent

company. The technology and electronics company offers a wide-ranging portfolio that makes mobility safe, exciting, connected, and autonomous. This includes sensor solutions, displays, braking and comfort systems as well as comprehensive expertise in software, architecture platforms, and assistance systems for software-defined vehicles. In the fiscal year 2024 the business areas, which now belong to AUMOVIO, generated sales of 19.6 billion Euro. The company is headquartered in Frankfurt, Germany and has about 87.000 employees in more than 100 locations worldwide.