

## IAM Sales Manager

### Descrição da função

1. Develop new distributors and new business channels
2. Collect market competitors' information for team
3. Take care of customers' order and collection push payment
4. Training customer to well promote products
5. Take care of customer's claim, do internal coordination and provide solution to customers to meet customer expectation;
6. Collect new product information or new business chance for team review
7. Well manage customers in own region to avoid mass competition and create clear customer development plan

### Requisitos

1. Bachelor degree or above, major in Auto Engineering or business
2. Minimum 5 years working experience in auto IAM sales
3. Proven experience of success sales performance
4. Ability to handle multiple product lines, creative thinking and exceptional communication capabilities
5. Working experience with a foreign company would be plus
6. Good English language skills plus

### O que oferecemos

Passion to win, Aggressive and problem solving, good leadership.

Ready to take your career to the next level and join us at the start of something extraordinary? Apply now to become a part of AUMOVIO and drive the future mobility together with us!

### Quem somos

Aumovio is a global automotive supplier which is previous Continental automotive.



Identificação da vaga  
**REF2994R**

Nível de liderança  
**Leading Self**

Modalidade de trabalho  
**Onsite Job**

Pessoa jurídica  
**Continental Holding China Co., Ltd.**