

SAM Sales Manager

工作职责

1. Get new business from responsible customers
2. Maintain and develop solid customer relationship
3. AR tracking to avoid overdue
4. R&D reimbursement tracking
5. Prototype reimbursement tracking
6. Annual productivity negotiation
7. Claim related topics negotiation
8. VAVE negotiation
9. Business development at white spot customers
10. Customer demand planning
11. Business opportunities planning

职位要求

1. Bachelor's degree or above.
2. 5+ years' experience in Automotive market.
3. Advanced customer experience is preferred.
4. Basic technical background (EBS,EAS,ACU,Sensors,etc).
5. Good knowledge of English language, fluent in spoken and written

我们可以提供

Address: 100 Huirong Road, Jiading Industrial Zone, Shanghai,
P.R.China 201815

Ready to take your career to the next level and join us at the start of something extraordinary? Apply now to become a part of AUMOVIO and drive the future mobility together with us!



职位号码

REF2625K

领导力级别

个人贡献者

工作场所灵活度

现场办公

法律实体名称

**Continental Automotive Systems
Co., Ltd.**