

## SAM Sales Manager

### Tus actividades

1. Get new business from responsible customers
2. Maintain and develop solid customer relationship
3. AR tracking to avoid overdue
4. R&D reimbursement tracking
5. Prototype reimbursement tracking
6. Annual productivity negotiation
7. Claim related topics negotiation
8. VAVE negotiation
9. Business development at white spot customers
10. Customer demand planning
11. Business opportunities planning

### Tu perfil

1. Bachelor's degree or above.
2. 5+ years' experience in Automotive market.
3. Advanced customer experience is preferred.
4. Basic technical background (EBS,EAS,ACU,Sensors,etc).
5. Good knowledge of English language, fluent in spoken and written

### Lo que ofrecemos

Address: 100 Huirong Road, Jiading Industrial Zone, Shanghai,  
P.R.China 201815

Ready to take your career to the next level and join us at the start of something extraordinary? Apply now to become a part of AUMOVIO and drive the future mobility together with us!



Job ID  
**REF2625K**

Nivel de liderazgo  
**Leading Self**

Flexibilidad laboral  
**Onsite Job**

Unidad jurídica  
**Continental Automotive Systems  
Co., Ltd.**