

SAM Sales Manager

Ihre Aufgaben

1. Get new business from responsible customers
2. Maintain and develop solid customer relationship
3. AR tracking to avoid overdue
4. R&D reimbursement tracking
5. Prototype reimbursement tracking
6. Annual productivity negotiation
7. Claim related topics negotiation
8. VAVE negotiation
9. Business development at white spot customers
10. Customer demand planning
11. Business opportunities planning

Ihr Profil

1. Bachelor's degree or above.
2. 5+ years' experience in Automotive market.
3. Advanced customer experience is preferred.
4. Basic technical background (EBS,EAS,ACU,Sensors,etc).
5. Good knowledge of English language, fluent in spoken and written

Unser Angebot

Address: 100 Huirong Road, Jiading Industrial Zone, Shanghai,
P.R.China 201815

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Job ID
REF2625K

Leadership Level
Leading Self

Job Flexibilität
Onsite Job

Rechtliche Einheit
**Continental Automotive Systems
Co., Ltd.**