

## Senior Category Manager (Optical Glass Category)

### Responsabilități

- Develop and implement category strategies aligned with organizational goals and market trends
- Lead strategic sourcing initiatives to optimize cost, quality, and delivery performance
- Manage supplier relationships and negotiate contracts to ensure favorable terms and conditions
- Analyze market data, industry trends, and internal metrics to inform decision-making and strategy development
- Collaborate with cross-functional teams to drive innovation and continuous improvement in category management
- Oversee and mentor junior category managers, fostering a high-performance team culture
- Identify and mitigate supply chain risks within assigned categories  
Present category performance reports and recommendations to senior leadership
- Drive sustainability initiatives within assigned categories, aligning with company ESG goals

### Cerințe

- University degree in Economics/Technical Studies, or related field; MBA or advanced degree preferred
- 5+ years of experience in category management or strategic sourcing, preferably in the consumer goods industry
- Proven track record of developing and implementing successful category strategies
- Strong analytical skills with the ability to translate data into actionable insights
- Excellent negotiation and supplier relationship management skills
- Proficiency in Microsoft Office Suite and ERP system
- Advanced project management and cross functional team leadership abilities
- In-depth knowledge of global supply chain management and automotive industry trends



ID poziție  
**REF1951H**

Domeniul de activitate  
**Achiziții**

Nivelul de Leadership  
**Leading Self**

Flexibilitatea programului de lucru  
**Hybrid Job**

Persoană juridică  
**Continental Automotive  
Singapore Pte. Ltd.**

- Experience with market analysis and pricing strategies in the automotive sector
- Strong communication and presentation skills, with the ability to influence stakeholders at all levels
- Fluency in English

### **Oferta noastră**

Ready to take your career to the next level and join us at the start of something extraordinary? Apply now to become a part of AUMOVIO and drive the future mobility together with us!