Sales Manager in Architecture and Networking Solutions | AUMOVIO Korea

Responsabilităţi

Sales Manager in Architecture and Networking Solutions | AUMOVIO Korea

- Ensure good performance of Sales key KPIs (Revenue, New business acquisition, Price management, R&D cost reimbursement etc.)
- Active participation or input for customer strategy
- Establishment (update) and its execution
- Lead acquisition activities successfully (Pre-RFQ(Request For Quotation) / RFQ)
- Smooth and timely Sales Planning (2-year short term / 10-year long term)
- Supply shortage management
- Proactive communication with internal / external
- Stakeholders for better business outcomes
- Manage customer intimacy in positive way

Cerinţe

- Bachelor degree
- 5+ year experience in automotive
- 3+ year Sales Manager experience
- HMG related experience required as mandatory
- Excellent English in speaking and writing
- Committed to Win spirit
- Good communication and negotiation skills
- Capability to analyze and solve problems

Oferta noastră

- **Application Introductions**

- Please kindly submit your Resume as an Application Form.
- Application Form Download Link : https://c.smartrecruiters.com/sr-company-attachments-prod-aws-dc5/681b2d3485c3bb61ebb8f208/7298d73a-d164-479a-bbc1-9cc729be5a4b?r=s3-eu-central-1
- **Additional Information**

- Application of this position will be valid until hiring completion.
- Notification of application results will be provided upon completion of the recruitment process.

Ready to take your career to the next level? The future of mobility isn't just anyone's job. Make it yours! **Join AUMOVIO. Own What's Next.**

ID poziţie
REF12030S

Locatie
Seongnam-si

Nivelul de Leadership
Leading Self

Persoană juridică
AUMOVIO Korea Ltd.

Despre noi

Since its spin-off in September 2025 AUMOVIO continues the business of the former Continental group sector Automotive as an independent company. The technology and electronics company offers a wide-ranging portfolio that makes mobility safe, exciting, connected, and autonomous. This includes sensor solutions, displays, braking and comfort systems as well as comprehensive expertise in software, architecture platforms, and assistance systems for software-defined vehicles. In the fiscal year 2024 the business areas, which now belong to AUMOVIO, generated sales of 19.6 billion Euro. The company is headquartered in Frankfurt, Germany and has about 86.000 employees in more than 100 locations worldwide.