

## Category Purchaser

### Responsabilități

Full responsibility of development of a material and suppliers strategy:

- Conduct market analysis

- Support the strategy definition with cross functional partners

- Support the documentation and implementation of the supplier strategy

- Initiate the New Supplier Introduction Process

- Define and develop supplier portfolio for China in alignment with the Global Category

- Define the annual supplier list for own material groups which are reflected in the Category strategic paper based on Continental requirements

Full responsibility of Achieve best market conditions

- Actively influence the sourcing process during development phase through :

- Supplier selection

- Negotiation of prices and commercial conditions

- Preparing Sourcing decision sheet

Full responsibility of Negotiation:

- Perform annual negotiations to constantly improve the cost situation of Continental Automotive in case of escalation

- Negotiate changes with suppliers

- Apply negotiation concepts (like Advanced negotiation concept) to actively support & execute bundling within the respective Category

Full responsibility of Contract Management and Data maintenance:

- Ensure fulfillment of all necessary requirements by negotiating and concluding legally binding contracts with the respective suppliers



ID poziție  
**REF11387C**

Locatie  
**Shanghai**

Nivelul de Leadership  
**Leading Self**

Persoană juridică  
**AUMOVIO Holding China Co., Ltd.**

Ensure in time implementation of correct data in the respective IT systems

Responsibility for monthly controlling and correction of local data and target achievement

Support to Continuous Cost reduction:

Support re-design in cost reduction programs

Drive improvement programs with suppliers

## **Cerințe**

Required experience:

- > 1 years of experience of relevant experience;
- Capability to negotiate and operate with different cultures;
- Experience in working with international teams on Purchasing issues;
- Understanding for different foreign cultures (NAFTA/ Asia, several European cultures);

Required knowledge:

Expert level:

- Procurement Process and Product Life Cycle (PLC) knowledge;

Advanced level:

- Communication skills, including Presentation and Negotiation techniques to operate in different cultures
- Problem solving and decision making tools and techniques
- Project management skills, tools and techniques
- Risk Management
- Technical understanding of specific components
- Commercial knowledge, includes contract law etc.

Basic level:

- Management skills, tools and techniques which ensures a strategic, profit and resulted oriented handling (Balanced Scorecard, Benchmarking, etc.)

-Human relations skills (team skills, conflict management, open-mindedness, networking)

-Purchasing Management (including standards of Quality system requirements, policies and norms (IATF 19649/ VDA 6.1)

## **Oferta noastră**

Ready to take your career to the next level? The future of mobility isn't just anyone's job. Make it yours! **Join AUMOVIO. Own What's Next.**

## **Despre noi**

Since its spin-off in September 2025 AUMOVIO continues the business of the former Continental group sector Automotive as an independent company. The technology and electronics company offers a wide-ranging portfolio that makes mobility safe, exciting, connected, and autonomous. This includes sensor solutions, displays, braking and comfort systems as well as comprehensive expertise in software, architecture platforms, and assistance systems for software-defined vehicles. In the fiscal year 2024 the business areas, which now belong to AUMOVIO, generated sales of 19.6 billion Euro. The company is headquartered in Frankfurt, Germany and has about 87.000 employees in more than 100 locations worldwide.