Category Manager EME ,India

Vos activités

Material and Supplier strategy

Derive strategy and actions for managed categories based on internal stakeholder, business needs and market situation
- Develop a material and supplier strategy:
  - Conduct market / internal demand analysis and benchmarks
  - Drive the strategy definition process with cross-functional partners
  - Ensure that AUMOVIO requirements are reflected in the strategy
  - Document and implement the strategy in all BAs/locations worldwide
- Conduct regular supplier evaluation with main stakeholders

Stakeholder management
Category & Supplier Management

Guide, support and train internal stakeholders to execute by using right tools, methods and processes
- Ensure the alignment and implementation of the category strategy within the organization (e.g., communicate sourcing market trends, category results)
- Ensure that suppliers fulfill the legal requirements by applying AUMOVIO processes, tools and templates
- Support escalations at internal and external stakeholder

Achieve best market conditions

Actively influence the sourcing process through:
- Supply market analysis / supplier selection
- Negotiation of prices and closure of contracts
- Sourcing decision

Identify and lift bundling opportunities for own category

Negotiation

Drive annual negotiations to constantly improve the cost situation
- Negotiate with suppliers
- Apply negotiation concepts to actively support and execute bundling within the respective Category
- Negotiate non-conformance cost with suppliers
- Monitor and adapt existing demands, volumes and/or service level agreements.

Contract Management

Ensure fulfillment of all necessary requirements by negotiating and concluding legally binding contracts (e.g. frame-, project related contracts, YPSA) with the respective suppliers and process & audit-compliant documentation
- Ensure effective contract lifecycle management

Référence
REF11326N

Site
Bengaluru

Niveau de leadership
Leading People

Unité légale
AUMOVIO India Private Limited

Data maintenance

Ensure in time implementation of correct data in the respective IT-systems
Monthly controlling and correction of local data and target achievement

Project management/Continous Cost reduction

Initiate and support value-engineering, re-design and cost reduction programs, make or buy decisions and content challenge
Initiate and drive together with the internal stakeholders supplier improvement programs if needed (performance, costs), initiate the new supplier introduction process"

Sustainability & Risk managment

Identify, assess, and mitigate supply chain and procurement risks with respect to geopolitical, geohazard, finacial or material risks .
Develop and implement risk mitigation strategies together with the involved stakeholders
Ensure supply chain compliance with sustainability regulations, legal requirements and sustainability standards.

Votre profil

Bachleors / Master University degree in Engineering or relevant professional experience , with minimum 20 years of experience

Notre offre

Ready to take your career to the next level? The future of mobility isn't just anyone's job. Make it yours! **Join AUMOVIO. Own What's Next.**

A propos de nous

In September 2025, AUMOVIO emerged as a spin-off from Continental's former Automotive group sector and has since established itself as an independent technology company. The company offers a broad portfolio for safe, exciting, connected and autonomous mobility, including sensor solutions, displays, brake and comfort systems as well as extensive expertise in software, architecture platforms and advanced driver assistance systems for software-defined vehicles. In fiscal year 2025, AUMOVIO generated sales of € 18.5 billion. Headquartered in Frankfurt am Main, AUMOVIO has around 82,000 employees at more than 80 locations worldwide.