ADAS Sales Manager in Autonomous and Commercial Mobility | AUMOVIO Korea

あなたの仕事内容

ADAS Sales Manager in Autonomous and Commercial Mobility | AUMOVIO Korea

- Drive ADAS business growth and achieve sales KPIs, including revenue, order intake, profitability, and new business acquisition
- Act as the primary commercial interface to customer
- Manage RFQ/RFI processes, quotation preparation, commercial negotiations, and contract discussions
- Develop and execute business acquisition strategies
- Coordinate closely with Engineering, PM, Purchasing, and Global sales team to ensure competitive technical and commercial proposals
- Build and maintain strong customer relationships and identify future business opportunities
- Support strategic planning, market analysis, and business development activities for the Korean automotive market

ジョブID
REF11081C

勤務地
Seongnam-si

リーダーシップレベル
Leading Self

法的事項
AUMOVIO Korea Ltd.

あなたのプロフィール

- Bachelor degree
- 7+ years of experience in automotive
- 5+ years of experience in Sales, Business Development, Account Management
- HMG related experience required as mandatory
- Strong understanding of automotive sourcing and RFQ process
- Excellent communication, negotiation, and presentation skills
- Fluent in Korean and English (spoken and written)

オファー

- **Application Introductions**

- Please kindly submit your Resume with Application Form.
- Application Form Download Link
  : https://c.smartrecruiters.com/sr-company-attachments-prod-aws-dc5/681b2d3485c3bb61ebb8f208/7298d73a-d164-479a-bbc1-9cc729be5a4b?r=s3-eu-central-1

- **Additional Information**

- Application of this position will be valid until hiring completion.
- Notification of application results will be provided upon completion of the recruitment process.

Ready to take your career to the next level? The future of mobility isn't just anyone's job. Make it yours! **Join AUMOVIO. Own What's Next.**

会社概要

Since its spin-off in September 2025 AUMOVIO continues the business of the former Continental group sector Automotive as an independent company. The technology and electronics company offers a wide-ranging portfolio that makes mobility safe, exciting, connected, and autonomous. This includes sensor solutions, displays, braking and comfort systems as well as comprehensive expertise in software, architecture platforms, and assistance systems for software-defined vehicles. In the fiscal year 2024 the business areas, which now belong to AUMOVIO, generated sales of 19.6 billion Euro. The company is headquartered in Frankfurt, Germany and has about 87.000 employees in more than 100 locations worldwide.