

Sales Operations Internship (Yearlong)

工作职责

Own What's Next.

At AUMOVIO, we own what we do: Developing and producing hardware, software, and services that shape the future of mobility. But what truly sets us apart are our people. People who thrive in our winning culture, driven by bold ideas. People who take a leap and create meaningful difference—together. Because we believe that the future belongs to those who own it. That's why we foster a culture where you own every step of the way.

Own your career, your growth, your skills, and your impact. Join us and own what's next.

Job description

The Sales Operations Intern will be responsible for, but not limited to, the following:

- Support contracts and price tracking management
- Assist with ensuring SAP prices are updated
- Create templates to standardize change request (CN) process
- Support to organize old files in the new setup
- Work with plants controlling to identify potential gaps and escalate to Account Managers
- Report preparation (e.g. actual vs contracted volumes per vehicle, per product)
- Support automatization activities with sales specific needs
- Structure Customer Presentations using a standard communication
- Tooling recovery documentation
- Sample planning and delivery
- Assist with special projects, as assigned

职位要求

- Must be actively enrolled in a US accredited degree program pursuing a bachelor's or master's degree in Business, or equivalent
- Since this is a yearlong internship, you must be enrolled in a program for the duration of the internship.
- Must have and maintain a minimum GPA of 3.0
- Minimum Sophomore standing or higher
- Must be able to work on site during normal business hours (Mon-Fri)
- This is a yearlong internship
- Proficient Microsoft Office skills (focus in Excel & PowerPoint)
- Excellent English (oral and written) communication skills - must be able to communicate clearly and effectively in person, conference calls and in writing
- Basic knowledge of general accounting and financial
- Good interpersonal and organizational skills - must work well on team



职位号码

REF10327Z

工作职能

市场营销与销售

所在地

Auburn Hills

法律实体名称

AUMOVIO Systems, Inc.

AUMOVIO will not sponsor individuals for employment visas now or in the future for this job posting.

AUMOVIO does not offer relocation assistance for this opportunity.

Additional Ways To Stand Out

- Knowledge/experience with Power BI
- Basic software skills – Excel automation

我们可以提供

What we offer

- Immediate Benefits
- Paid Time Off
- Volunteer Time Off

All your information will be kept confidential according to EEO guidelines.

EEO-Statement:

EEO / AA / Disabled / Protected Veteran Employer. AUMOVIO offers equal employment opportunities to all qualified individuals, without regard to unlawful consideration to race, color, sex, sexual orientation, gender identity, age, religion, national origin, disability, veteran status, or any other status protected by applicable law. In addition, as a federal contractor, AUMOVIO complies with government regulations, where they apply, including affirmative action responsibilities for qualified individuals with a disability and protected veterans. To be considered, you must apply for a specific position for which AUMOVIO has a current posted job opening. Qualifying applications will be considered only for the specific opening(s) to which you apply. If you would like to be considered for additional or future job openings, we encourage you to reapply for other opportunities as they become available. Further, AUMOVIO provides reasonable accommodations to qualified individuals with a disability.

Ready to take your career to the next level? The future of mobility isn't just anyone's job. Make it yours! **Join AUMOVIO. Own What's Next.**

关于我们

Since its spin-off in September 2025 AUMOVIO continues the business of the former Continental group sector Automotive as an independent company. The technology and electronics company offers a wide-ranging portfolio that makes mobility safe, exciting, connected, and autonomous. This includes sensor solutions, displays, braking and comfort systems as well as comprehensive expertise in software, architecture platforms, and assistance systems for software-defined vehicles. In the fiscal year 2024 the business areas, which now belong to AUMOVIO, generated sales of 19.6 billion Euro. The company is headquartered in Frankfurt, Germany and has about 87.000 employees in more than 100 locations worldwide.