

Head of Customs and Foreign Trade Americas & Strategy Manager

Your tasks

The Head of Customs and Foreign Trade Americas & Strategy Manager is responsible for ensuring compliance, governance, and strategic alignment of customs and foreign trade operations. The role focuses on managing complex customs requirements, developing expertise and controls, and acting as a business partner to drive strategic customs projects across US, MEX, CAN and BRA while contributing also to the global community.

Core Responsibilities:

- **Compliance & Governance:** Ensure all import/export reporting, customs entries, and claims are submitted accurately and within regulatory timelines. Maintain adherence to CBP in the US and Government Agency regulations across the Americas related countries.
- **Broker & Vendor Management:** Oversee relationships with third-party customs brokers and providers. Audit performance (KPIs), enforce service-level agreements (SLAs), and negotiating contracts.
- **Tariff & Duty Optimization:** Manage direct HTS classification, valuation, and origin determination management. Leverage FTAs (Free Trade Agreements like USMCA).
- **Trade Programs & Security:** support specific preferential and / or mandatory programs (ex: IMMEX, CTPAT...).
- **Audits & Risk Mitigation:** Drive external & internal process audits, respond to authorities / customs inquiries and perform systemic problem solving. Support and coordinate internal control & risk management systems.
- **Strategic leadership and Operational support:** Lead strategic customs projects contributing to the region and the global team. Support value chain projects with customs inputs (ex: Foreign Trade Zone (FTZ), Bonded Warehouses, etc...) and activities which help the organization to guarantee a continuous value chain flow.
- **Leadership:** Lead, coach, and develop team while driving accountability, resource planning, and achievement of strategic and operational objectives.



Job ID

REF10253X

Field of work

Compliance

Location

Auburn Hills

Leadership level

Leading Leaders

Legal Entity

AUMOVIO Systems, Inc.

Your profile

Minimum Qualifications:

- Bachelor's degree in supply chain, International Business, Logistics, or a related field.
- Minimum 10 years of relevant experience, including at least 5 years of progressive responsibility in global trade compliance, customs operations, and import/export processes
- Strong knowledge of North American trade laws, Harmonized Tariff Schedule (HTS) rules, export controls, and current U.S. tariff policies, including the ability to assess and respond to evolving trade regulations.
- Soft Skills: Strong cross-functional leadership, data analytics proficiency (ACE reporting, ERP systems), and excellent communication for liaising with government authorities and internal stakeholders
- Demonstrated experience leading and managing a team, with responsibility for coaching, performance management, resource planning, and achieving business objectives
- Legal authorization to work in the U.S. is required. We will not sponsor individuals for employment visas now or in the future for this job posting.
- AUMOVIO may offer relocation assistance for this opportunity.

Preferred Qualifications:

- Certifications: U.S. Customs Broker License

Our offer

All your information will be kept confidential according to EEO guidelines.

EEO-Statement:

EEO / AA / Disabled / Protected Veteran Employer. AUMOVIO offers equal employment opportunities to all qualified individuals, without regard to unlawful consideration to race, color, sex, sexual orientation, gender identity, age, religion, national origin, disability, veteran status, or any other status protected by applicable law. In addition, as a federal contractor, AUMOVIO complies with government regulations, where they apply, including affirmative action responsibilities for qualified individuals with a disability and protected veterans. To be considered, you must apply for a specific position for which AUMOVIO has a current posted job opening. Qualifying applications will be considered only for the specific opening(s) to which you apply. If you would like to be considered for additional or future job openings, we encourage you to reapply for other opportunities as they become available. Further, AUMOVIO provides reasonable accommodations to qualified individuals with a disability.

Ready to take your career to the next level? The future of mobility isn't just anyone's job. Make it yours! **Join AUMOVIO. Own What's Next.**

About us

We are the Adaptive Powerhouse for Future Mobility, making it safe, exciting, connected, and autonomous. To achieve this goal, we develop, produce and supply technologically leading and market-oriented products, hardware, software and modern mobility solutions. In addition, we offer various services. Our diverse portfolio features a multitude of extremely well-established products and underpins our strong market position.

Born from Continental's Automotive group sector and established as an independent company in September 2025, we are building on decades of expertise while creating something entirely new. With around **87,000 employees in more than 100 locations worldwide** and sales of **€19.6 billion in 2024**, we are a global technology powerhouse – and at the same time, a company at the exciting beginning of its own journey. Our portfolio spans across cutting-edge technologies that make mobility **safe, connected, exciting, and increasingly autonomous**: from sensors and displays to braking and comfort systems, and from advanced software platforms to intelligent driver assistance systems. But what truly defines AUMOVIO is not only what we do – it's how we do it. We empower people to take ownership, explore bold ideas, and push boundaries together. Here, you can play an active role in shaping our culture, driving innovation, and writing the next chapter of mobility.